

PENSATO+PARTNERS



renewable
energy
consultants

Renewable Energy

PENSATO+PARTNERS CONSULTING
Torremaggiore (FG), Italy



„ The total power needs of the humans on Earth is approximately 16 terawatts. In the year 2020 it is expected to grow to 20 terawatts. (Ed. A terawatt is a trillion watts.) The sunshine on the solid part of the Earth is 120,000 terawatts. From this perspective, energy from the sun is virtually unlimited. “

EICKE WEBER, director of the Fraunhofer Institute for Solar Energy Systems, in Freiburg (Germany)

Competence is based on Experience.

We refer our experiences 1:1 to our Partners and Clients.

Company Profile

PENSATO+PARTNERS * renewable energy consulting group provides ready-to-construct projects as well as turn key solutions for medium and big size photovoltaic plants (grid) as well as rooftop solar systems in Italy (Apulia, Basilicata, Marche, Abruzzo and Molise).

Project Development

Through our shareholdings in local development companies and together with local service partners we are responsible for all administrative steps - starting with the contractual safeguarding of the site up to the presence of all approvals for the construction of a solar power plant, including assisting the investor during the construction and connection to the power supply network.

Services and Reliability

Together with local service partners, we provide a trouble-free and reliable operation and guarantee for the safety of your power plant.

Expertise

Our Solar Energy Project Development and Renewable Energy Consultancy services in Italy and South Europe comprise:

Project development

- » Scouting project sites
- » Selection of adequate sites
- » Compliance reports
- » Feasibility studies
- » Land lease contracts
- » Obtainment of all permits
- » Documentation
- » Project design
- » Project implementation
- » Project management

Operation and Maintenance

- » Operation
- » Maintenance
- » Security

Advisory

- » Legal and Taxation
- » EPC and Sub-EPC contractors
- » Finance and Insurance
- » Tender management
- » Brokerage

Services

Through our shareholdings in several Solar Energy Project Development entities in Italy and through our Network and Partnerships with Engineering studios and sector experts we exclusively develop for our clients:

Power plants | Solar Parks



Solar Roof



Solar Car Parks | Solar Carports



Philosophy

Vision

Our aim is to make a contribution to the environmentally conscious future of our country, with intelligent and pollution free solar systems that make the utilization of endless sun energy possible.

Mission

As a strong partner for planning, implementation, operation and services of photovoltaic plants, we contribute significantly to our customers' added value.

We deliver suitable sites, we do project planning as well as documentation and we accompany through the entire approval process.

After construction and commissioning of the plant we take over responsibility for the operation, service as well as surveillance of the system.





Guiding principles

- » We maintain long-term valued partnerships with our investors and customers. Thus we contribute continuously to their success.
- » Our business relationships are based on trust and respect. We build and maintain long-term valued partnerships and contracts with local landowners and farmers. We contribute to their accession of wealth and together we achieve sustained success.
- » As a local company we always act in public interest of the region Apulia and the Province of Foggia. In partnership with other local based companies and specialists we provide full service for installed photovoltaic plants.
- » We assure availability of state of the art technologies and products – manufacturer-independently – for photovoltaic plants and sun tracking systems.

„ A new era for solar power is approaching. Long derided as uneconomic, it is gaining ground as technologies improve and the cost of traditional energy sources rises. Within three to seven years, unsubsidized solar power could cost no more to end customers in many markets, such as California and Italy, than electricity generated by fossil fuels or by renewable alternatives to solar. By 2020, global installed solar capacity could be 20 to 40 times its level today. “

MCKINSEY & COMPANY | Authors: Peter Lorenz, Dickon Pinner, and Thomas Seitz

A Photovoltaic module is a Photovoltaic module.
Many modules become one power plant.

Track record Solar project development

Since 2006, through shareholdings in Italian project development companies in Apulia, Italy PENSATO+PARTNERS * renewable energy consulting group has successfully developed 22 solar power plants (grid) in Communes of San Severo (FG), Torremaggiore (FG), Foggia (FG), Serracapriola (FG), Lesina (FG), Poggio Imperiale (FG), Lucera (FG), Apricena (FG) and Mottola (TA), with a total solar power output of over 21.956 kW.¹



¹ Status (last update): October 2009

Invest in the future of our planet!

Our consulting experience and high quality solar projects.
Your advantageous and stable investments.

With our work we strive to provide our customers and investors with the **possibility of the most lucrative and stable equity investments that can be made today**. By delivering quality projects with high profitability and sustainability we contribute significantly to our customers' added value, combined with a firm commitment to our territory and responsibility towards local surroundings, not only by creating wealth but also by taking care of the habitat of future generations and thus significantly contributing towards one of the most biggest challenges of this era: **our environment**.

As an alternative to fossil fuels or atomic energy, solar energy is both attractive and powerful, but also emission-free, silent, durable and low-maintenance, hence a profitable investment in the future of our planet. But your investments not only pay off for our environment, most of all, they pay off for you.

At present we can offer an attractive development pipeline for solar energy projects (parks and roof) in Apulia, Italy. For our early-stage projects we seek investors interested in long-term partnerships and collaborations through Joint Development Agreements (JDA).

For further information on investment opportunities, projects in phase of development (early-stage or near final permits) or any other question, **please feel free to contact us** | contact@pensato.de.

Contact

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